



CASE STUDY

JOLS Pvt. Ltd.

With APPSeCONNECT, Jols Pty Ltd. has optimized their order fulfillment cycle up to 70%, ensuring the end-user satisfaction.

About:

Being the official Australian Distributor of Adidas martial arts equipment, Jols Pty Ltd. provides sports and athletic uniforms/accessories for all levels of interest - from the beginner through to the advanced level. Jols Pty Ltd. provides for karate, judo, taekwondo, and BJJ. The range of uniforms and martial arts equipment is extensive. Within the range, clothing and shoes are available too. Jols Pty Ltd. started the business in 1978, in Melbourne central. The aim was to provide martial arts products as regular items, easily accessible by everyone.

Project Overview:

At Jols Pty Ltd, the mission is to cater to the customers in a way that is skilled, friendly and readily accessible. They have a large customer base and it is important for them to be able to efficiently manage and excel at all stages of the business process. They opted for business integration with the motive of integrating their business applications in order to comprise different data received from different platforms under a single roof.

The Challenges

- Data had to be entered manually which was a time-consuming and a lengthy process.
- Online payment capture and related document got created in SAP.
- Stock synchronization from ERP to eCommerce in Real Time was needed.
- Bulk data synchronization was tedious.
- The customer-specific business process was not automated which took up a lot of effort.

Headquarters:

Melbourne, Victoria

Industry:

Merchandise sports apparel and equipment

Company size:

2-10 employees

Products and Services:

Martial Arts Supplies, Adidas Martial Arts Australian Official Distributors, and High-Quality Embroidery

Website:

<https://jols.com.au/>



The staff at APPSeCONNECT were extremely helpful in resolving any issues that arose. The integration to SAP will save us countless hours in order processing. This will save our company money and time.

Tristan Boehm

General Manager

The Solution

Integration: Magento with SAP Business One ERP

- Automated synchronization of item information to Magento from legacy ERP System.
- Bi-Directional synchronization of customer information, orders, shipment, invoice and financial transactions, supporting B2C operations.
- Integrated and automated sales order processing in SAP against all web transactions.
- Improved efficiency in sales and inventory management between SAP B1 and Magento e-commerce.
- APPSeCONNECT generates shipment documents in SAP based on the extension along with the tracking information.
- Customer Download, Customer Upload, and the Guest customer can place an order as a registered customer.
- Customer group wise price in Magento was fulfilled by APPSeCONNECT.

The Benefits:

- Optimized the order fulfillment cycle up to 70%, ensuring end-user satisfaction.
- Fully Automated Sync in Real Time.
- Bulk customers from SAP B1 to Magneto
- Automated customer-specific business process.
- Improved efficiency in sales and inventory management between ERP and e-commerce.

APPSeCONNECT Differentiators

- Fully Automated Sync in Real Time and huge time saver.
- End to End mapping between Magento e-commerce and SAP Business One ERP business objects.
- Software scalability, support e-commerce growth & geographic expansion.
- End of manual entry of data.
- Fully automated Business Process.
- A highly flexible solution capable of adapting to complex scenarios of the future.
- Friendliness of the interface and all the easy and great functions, manual and automatic synchronizations, from the cloud or local.



APPSeCONNECT is an **Integration Platform as a Service (iPaaS)** which can connect all major line-of-business applications like ERP, Ecommerce, Marketplace, CRM, POS, Shipping Solutions. It automates their vital business processes, eliminating the need for any painful manual data exchange by enabling real time, bi-directional data exchange between them.

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