



Uniconta ERP and Zoho CRM Integration

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Available Integration Touchpoints

Account Sync

- Customer will be synced back to Zoho Crm along with customer details which includes their billing and shipping addresses, contact information under Accounts in Zoho CRM.
- Customer/Accounts sync works bi-directionally. Existing customer details can be sync back and forth to Uniconta.

Contact Sync

- Contacts defined in Uniconta will be synced back to Zoho CRM under Contact in Zoho CRM. Contact will be added as Contact Person in Zoho linked with the accounts related with that contacts.

Product Sync

- ERP Items can be Synced with all its details to Zoho under Products.
- One Price List in Uniconta will be mapped as the standard price in CRM



Sales Quotation Sync

- ➔ All the Zoho CRM Sales Quotes for any Account will be synced with all line item details as Uniconta Sales Quotations for further Order processing.

Sales Order Sync

- ➔ The Zoho CRM Sales Orders with its current status will be synced as Uniconta Sales Orders. Items selected, tax, billing, shipping address, due date, etc. of the Sales Order will be synced in Uniconta.

Invoice Sync

- ➔ Uniconta Invoices will be synced under Invoice section in Zoho CRM.



Seamless integration between your apps

Automate manual processes

APPSeCONNECT makes life easier for you. Seamlessly connect all your business applications and save time by automating manual processes.

Focus on Profitability

Why spend hours in doing manual work that can be automated. Instead, focus on your core business and increase your revenue.

What our customers say...



For us, the **“set it and forget it”** aspect of the APPSeCONNECT is the best part. We needed something that could run on its own and just work, APPSeCONNECT does this quite well.

Terence McDevitt

Project Manager
Premier Research Labs

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In one word, Awesome!

APPSeCONNECT definitely provides an excellent and professional service with great value for money. It is one of the best software company that I have worked with.

Jennifer Fun

Information Systems Manager
Jasper Coffee

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