



# Zoho CRM & Sage 300 Integration



# Available Integration Touchpoints

# **Contact Sync**

Once new Accounts and their Contacts are created in Zoho, these Accounts and Contacts will be automatically synced in Sage 300 ERP as Customer and their associated Contacts respectively. Details that include their billing and shipping addresses, contact information of existing Accounts and Contacts will also be synced. Customer/Accounts and Contacts sync works bi-directionally. Existing customer & Contact details can be sync back to Zoho from Sage 300.

### **Product Sync**

Any Item listed in your Sage 300 will be uploaded as Products in Zoho CRM. One Sales Price in Sage 300 will be mapped as the standard price in CRM system.

### **Order Sync**

The Zoho CRM Sales Orders with its current status will be synced as Sage 300 Sales Orders. Items selected, tax, billing, shipping address, due date, etc. of the Sales Order will be synced in Sage 300.

### **Invoice Sync**

• ERP Invoices will be synced under the Invoice section in Zoho CRM.



# Seamless integration between your apps

#### **Automate manual processes**

APPSeCONNECT makes life easier for you. Seamlessly connect all your business applications and save time by automating manual processes.

#### **Focus on Profitability**

Why spend hours in doing manual work that can be automated. Instead. focus on your core business and increase your revenue.

## What our customers say...



For us, the "set it and forget it" aspect of the APPSeCONNECT is the best part. We needed something that could run on its own and just work, APPSeCONNECT does this guite well.

#### Terence McDevitt

Project Manager **Premier Research Labs** 

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#### In one word, Awesome!

APPSeCONNECT definitely provides an excellent and professional service with great value for money. It is one of the best software company that I have worked with

#### Jennifer Fun

Information Systems Manager **Jasper Coffee** 

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