

The SAP Business One logo is displayed inside a white circle. It features the word "SAP" in a bold, black, sans-serif font, followed by "Business" in a smaller, lighter font, and "One" in a larger, bold, orange font.

SAP Business One

The Appseconnect logo consists of a white cloud icon with a circular arrow inside, followed by the text "APPS@CONNECT" in a white, sans-serif font.

APPS@CONNECT

# SAP Business One & SugarCRM Integration

[www.appseconnect.com](http://www.appseconnect.com)



# Available Integration Touchpoints

## Customer Sync

- SAP Business One B.P Customer and Contacts can be uploaded to CRM system and it will create new Account and Contacts.
- Leads entered in CRM system by the corresponding Sales Rep will be synced back to SAP Business One B.P Master Data as Leads. When Leads are qualified in CRM and converted into Accounts and Contacts, the Account is downloaded to SAP Business One B.P Master Data and the CRM Contact will be added as Contact Person in B.P Master Data.

## Item Sync

- APPSeCONNECT allows ERP user to selectively upload SAP Business One Item Master/Article Master to SugarCRM.\*\*  
\*\*(Available for Sugar Professional and Enterprise editions)



## Order Sync

- APPSeCONNECT Sugar and SAP Business One Integration allows to sync CRM Order/Opportunity into SAP Business One ERP system as Opportunity.
- According to business need, the integration can also be configured to sync Opportunity created in SugarCRM to SAP Business One ERP system as a Sales Order for further Order Processing.
- Quotes created in SugarCRM can also be synced to SAP Sales Order for further Order Processing.\*\*  
\*\*(Available for Sugar Professional and Enterprise editions)



# Seamless integration between your apps

## Automate manual processes

APPSeCONNECT makes life easier for you. Seamlessly connect all your business applications and save time by automating manual processes.

## Focus on Profitability

Why spend hours in doing manual work that can be automated. Instead, focus on your core business and increase your revenue.

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## What our customers say...



For us, the **“set it and forget it”** aspect of the APPSeCONNECT is the best part. We needed something that could run on its own and just work, APPSeCONNECT does this quite well.

### Terence McDevitt

Project Manager  
**Premier Research Labs**

[View Case Study →](#)



### In one word, Awesome!

APPSeCONNECT definitely provides an excellent and professional service with great value for money. It is one of the best software company that I have worked with.

### Jennifer Fun

Information Systems Manager  
**Jasper Coffee**

[View Case Study →](#)

## Connect with us...



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[www.appseconnect.com](http://www.appseconnect.com)

APPSeCONNECT is a product of InSync

