

CASE STUDY

Prestige Food & Wine LTD

With APPSeCONNECT integration, Prestige was able to bring uniformity to its online orders and payments and build a seamless process of business operations.

About:

Although set up in the United Kingdom, Prestige Food and Wines is an Italian company and mainly deal with the import and distribution of Italian food and wine. They also supply to the catering industries which include pizza shops, restaurants, hotels and cafes. They cater to almost the entire city with more than 2500 products to distribute. They have been in the business since 2001 and have always delivered what their customers have wanted.

Project Overview:

Prestige was using SAP Business One Service Layer as its back-end ERP system that took care of the data management of accounts, inventory, orders, etc. Along with this, they were using the Magento eCommerce platform as their storefront to cater to customers. To streamline their business, Prestige needed to seamlessly integrate both its applications and establish robust data transfer.

The Challenges:

- Integrating Magento eCommerce with SAP Business One Service Layer
- Manual entry of sales orders.
- Inefficient stock management.
- Data transparency in business.

Headquarters:

Hounslow, United Kingdom

Industry:

Food and Wine

Company size:

11-50 employees

Products and Services:

Italian food products and wines, catering industry - restaurants, pizzerias, cafes, juice bars, hotels, delicatessens..

Website:

www.prestigefoodandwine.com

Solution Provided

Integrating SAP Business One with Magento via APPSeCONNECT

- Seamless data integration between Magento eCommerce and SAP Service Layer.
- Automated sales order sync between applications.
- More efficient stock control and management.
- Accurate and stringent management of payments against orders and streamlined operations between accounting and ERP systems.
- Uniquely designed business flow to suit the requirements with a strong and reliable integration architecture.
- Streamlined business operations and processes.

The Benefits:

- Reduced manual effort and updates.
- Completely seamless integration of applications.
- Easy and automated management of sales orders.
- Speed in operations noticed.
- More time on innovating, less on managing.
- Improved efficiency and productivity.
- Improved customer satisfaction.
- Saved a lot of time and resources due to efficient real-time data exchange.
- A perpetual rate of business growth.

APPSeCONNECT Differentiators

- Proactive support during implementation and post-implementation process.
- Proven solution - deemed to provide the best!
- Flexible solution.
- Comprehensive features and functionalities.
- Deeper integration, scalable and customizable.
- Fully automated sync in real-time.
- A robust and easy-to-use platform with experienced professionals.
- Software Scalability, support for eCommerce Growth.
- Geographic expansion is facilitated.
- A boost in the productivity of employees.
- Quick implementation and an affordable solution.



APPSeCONNECT is an **Integration Platform as a Service (iPaaS)** which can connect all major line-of-business applications like ERP, Ecommerce, Marketplace, CRM, POS, Shipping Solutions. It automates their vital business processes, eliminating the need for any painful manual data exchange by enabling real time, bi-directional data exchange between them.

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