APPS℮CONNECT

SAP Business One & Pipedrive Integration

Available Integration Touchpoints

Account Sync

● Organization and Person created in Pipedrive will be synced into SAP Business One as Business Partner Master Data.

● Similarly, Business Partner Master and Contact Person created in SAP Business One will be synced back into Pipedrive as Organization and Person.

Product Sync

● Similarly, Business Partner Master and Contact Person created in SAP Business One will be synced back into Pipedrive as Organization and Person.

Opportunity Sync

● Deals created in Pipedrive will be synced into SAP Business One as Opportunity. As Stages will be changed on Pipedrive, statuses will be updated in the Opportunity. Once the Deal is marked as Won in Pipedrive, the Opportunity status will also be changed to Won in SAP Business One.

● The opportunity created in SAP Business One will also be synced to Pipedrive. Opportunity statuses will be mapped Deal stages. Status changes in SAP will be synced to Pipedrive.

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Seamless integration between your apps

Automate manual processes

APPSeCONNECT makes life easier for you. Seamlessly connect all your business applications and save time by automating manual processes.

Focus on Profitability

Why spend hours in doing manual work that can be automated. Instead, focus on your core business and increase your revenue.

What our customers say...

For us, the **"set it and forget it"** aspect of the APPSeCONNECT is the best part. We needed something that could run on its own and just work, APPSeCONNECT does this quite well.

Terence McDevitt

Project Manager
Premier Research Labs

View Case Study ➡

In one word, Awesome!
APPSeCONNECT definitely provides an excellent and professional service with great value for money. It is one of the best software company that I have worked with.

Jennifer Fun

Information Systems Manager
Jasper Coffee

View Case Study ➡

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YOU GROW**