



Microsoft Dynamics NAV & Salesforce Integration

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Available Integration Touchpoints

Account & Contact Sync

- Accounts are synced in Microsoft Dynamics NAV as Customer in Customer Card and Associated Contact will be added as Contact Person in Contact Card.
- Similarly, Microsoft Dynamics NAV Customers and Contacts can be synced back to Salesforce CRM and it will create new Accounts and Associated Contacts in Salesforce CRM.
- Modification in Accounts and respective contacts can be updated in between Salesforce and Microsoft Dynamics NAV.

Item Sync

- APPSeCONNECT allows Microsoft Dynamics NAV users to selectively upload Microsoft Dynamics NAV Item Card to Salesforce CRM.
- The sales price of Microsoft Dynamics NAV Items can be synced to a specified price book in Salesforce CRM for the respective items.



Sales Order Sync

- ➔ APPSeCONNECT's Salesforce CRM and Microsoft Dynamics NAV integration allow us to sync Salesforce Orders into Microsoft Dynamics NAV as Sales Order.
- ➔ Items selected, discounts (if any), billing and shipping address selected/entered at the time of Order will also be synced back to Microsoft Dynamics NAV.

Note: According to customer specific requirements, the connector integration can also be personalized to sync Sales Quotation and Order Fulfilment for further Order Processing.



Seamless integration between your apps

Automate manual processes

APPSeCONNECT makes life easier for you. Seamlessly connect all your business applications and save time by automating manual processes.

Focus on Profitability

Why spend hours in doing manual work that can be automated. Instead, focus on your core business and increase your revenue.

What our customers say...



For us, the **“set it and forget it”** aspect of the APPSeCONNECT is the best part. We needed something that could run on its own and just work, APPSeCONNECT does this quite well.

Terence McDevitt

Project Manager
Premier Research Labs

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In one word, Awesome!

APPSeCONNECT definitely provides an excellent and professional service with great value for money. It is one of the best software company that I have worked with.

Jennifer Fun

Information Systems Manager
Jasper Coffee

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