

Microsoft Dynamics NAV and Salesforce Integration



MICROSOFT DYNAMICS NAV AND SALESFORCE INTEGRATION

Synchronization Points

Account and Contact

- Accounts are synced in Microsoft Dynamics NAV as Customer in Customer Card and Associated Contact will be added as Contact Person in Contact Card.
- Similarly, Microsoft Dynamics NAV Customers and Contacts can be synced back to Salesforce CRM and it will create new Accounts and Associated Contacts in Salesforce CRM.
- Modification in Accounts and respective contacts can be updated in between Salesforce and Microsoft Dynamics NAV.

Item

- APPSeCONNECT allows Microsoft Dynamics NAV users to selectively upload Microsoft Dynamics NAV Item Card to Salesforce CRM.
- The sales price of Microsoft Dynamics NAV Items can be synced to a specified price book in Salesforce CRM for the respective items.

Sales Order

- APPSeCONNECT's Salesforce CRM and Microsoft Dynamics NAV integration allow us to sync Salesforce Orders into Microsoft Dynamics NAV as Sales Order.
- Items selected, discounts (if any), billing and shipping address selected/entered at the time of Order will also be synced back to Microsoft Dynamics NAV.

Note: According to customer-specific requirements, the connector integration can also be personalized to sync Sales Quotation and Order Fulfilment for further Order Processing.

Transform the way you work and improve business efficiency!

APPSeCONNECT-led business processes streamline your operational workflow and help you expand customer and employee satisfaction amplifying revenue numbers and growth.

SAVE TIME AND EFFORT

Seamlessly connect business-critical applications and save huge amount of time and effort by automating business processes

BOOST PRODUCTIVITY

Eliminate the need for manual data entry, resulting reduced risk of errors, increased productivity, quality and a happier workforce

FOCUS ON PROFITABILITY

Streamlined business processes lets you focus on what matters the most: increasing customer satisfaction, revenue, growth!

What our customers say...



Without APPSeCONNECT, I don't think we could have grown our website to where it is now. In terms of what is out there in the market, it is the cheapest option that would deliver a reliable service.

Erika Weihmayer
Prana Biovegan



The product is easy to work with. Throughout the process, APPSeCONNECT was very accommodating of our specific requests.

Victoria Schweistein
Lumondi Inc

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