

Sage 300 and Zoho CRM Integration



SAGE 300 AND ZOHO CRM INTEGRATION

Synchronization Points

Contact

Once new Accounts and their Contacts are created in Zoho CRM, these Accounts and Contacts will be automatically synced in Sage 300 ERP as Customer and their associated Contacts respectively. Details that include their billing and shipping addresses, contact information of existing Accounts and Contacts will also be synced. Customer/Accounts and Contacts sync works bi-directionally. Existing customer & Contact details can be sync back to Zoho CRM from Sage 300.

Product

Any Item listed in your Sage 300 will be uploaded as Products in Zoho CRM. One Sales Price in Sage 300 will be mapped as the standard price in CRM system.

Order

The Zoho CRM Sales Orders with its current status will be synced as Sage 300 Sales Orders. Items selected, tax, billing, shipping address, due date, etc. of the Sales Order will be synced in Sage 300

Invoice

ERP Invoices will be synced under the Invoice section in Zoho CRM.

Transform the way you work and improve business efficiency!

APPSeCONNECT-led business processes streamline your operational workflow and help you expand customer and employee satisfaction amplifying revenue numbers and growth.

SAVE TIME AND EFFORT

Seamlessly connect business-critical applications and save huge amount of time and effort by automating business processes

BOOST PRODUCTIVITY

Eliminate the need for manual data entry, resulting reduced risk of errors, increased productivity, quality and a happier workforce

FOCUS ON PROFITABILITY

Streamlined business processes lets you focus on what matters the most: increasing customer satisfaction, revenue, growth!

What our customers say...



Without APPSeCONNECT, I don't think we could have grown our website to where it is now. In terms of what is out there in the market, it is the cheapest option that would deliver a reliable service.

Erika Weihmayer
Prana Biovegan



The product is easy to work with. Throughout the process, APPSeCONNECT was very accommodating of our specific requests.

Victoria Schweistein
Lumondi Inc

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