APPSeCONNECT

SAP Business One and Pipedrive Integration

Synchronization Points

Account

- Organization and Person created in Pipedrive will be synced into SAP Business One as Business Partner Master Data.

- Similarly, Business Partner Master Data and Contact Person created in SAP Business One will be synced back into Pipedrive as Organization and Person.

Product

- Items defined in Item Master Data of SAP Business One will be synced into Pipedrive as Products with name, SKU, and price.

Opportunity

- Deals created in Pipedrive will be synced into SAP Business One as Opportunity. As stages will be changed on Pipedrive, statuses will be updated in the Opportunity in SAP Business One. Once the deal is marked as Won in Pipedrive, the Opportunity status will also be changed to Won in SAP Business One.

- The opportunity created in SAP Business One will also be synced to Pipedrive. Opportunity statuses will be mapped with deal stages. Status changes in SAP Business One will be synced to Pipedrive.

Transform the way you work and improve business efficiency!

APPSeCONNECT-led business processes streamline your operational workflow and help you expand customer and employee satisfaction amplifying revenue numbers and growth.

SAVE TIME AND EFFORT

Seamlessly connect business-critical applications and save huge amount of time and effort by automating business processes

BOOST PRODUCTIVITY

Eliminate the need for manual data entry, resulting reduced risk of errors, increased productivity, quality and a happier workforce

FOCUS ON PROFITABILITY

Streamlined business processes lets you focus on what matters the most: increasing customer satisfaction, revenue, growth!

What our customers say...

PRANA ORGANIC

Without APPSeCONNECT, I don't think we could have grown our website to where it is now. In terms of what is out there in the market, it is the cheapest option that would deliver a reliable service.

Erika Weihmayer
Prana Biovegan

LUMINOX Luminox
SWISS MADE

The product is easy to work with. Throughout the process, APPSeCONNECT was very accommodating of our specific requests.

Victoria Schweistein
Lumondi Inc

Automate Your Business With APPSeCONNECT. Get Started Now!

APPSeCONNECT

www.appseconnect.com