SAP Business One and SugarCRM Integration

Synchronization Points

Customer

- SAP Business One B.P Customer and Contacts can be uploaded to SugarCRM system, and it will create new Account and Contacts.

- Leads entered in SugarCRM system by the corresponding Sales Rep will be synced back to SAP Business One B.P Master Data as Leads. When Leads are qualified in SugarCRM and converted into Accounts and Contacts, the Account is downloaded to SAP Business One B.P Master Data and the SugarCRM Contact will be added as Contact Person in B.P Master Data.

Item

- APPSeCONNECT allows ERP user to selectively upload SAP Business One Item Master/Article Master to SugarCRM.

**(Available for SugarCRM Professional and Enterprise editions)

Order

- APPSeCONNECT SugarCRM and SAP Business One Integration allows to sync SugarCRM Order/Opportunity into SAP Business One ERP system as Opportunity.

- According to business needs, the integration can also be configured to sync Opportunity created in SugarCRM to SAP Business One ERP system as a Sales Order for further Order Processing.

- Quotes created in SugarCRM can also be synced to SAP Sales Order for further Order Processing.**

- **(Available for SugarCRM Professional and Enterprise editions)

Transform the way you work and improve business efficiency!

APPSeCONNECT-led business processes streamline your operational workflow and help you expand customer and employee satisfaction amplifying revenue numbers and growth.

SAVE TIME AND EFFORT
Seamlessly connect business-critical applications and save huge amount of time and effort by automating business processes

BOOST PRODUCTIVITY
Eliminate the need for manual data entry, resulting reduced risk of errors, increased productivity, quality and a happier workforce

FOCUS ON PROFITABILITY
Streamlined business processes lets you focus on what matters the most: increasing customer satisfaction, revenue, growth!

What our customers say...

Without APPSeCONNECT, I don't think we could have grown our website to where it is now. In terms of what is out there in the market, it is the cheapest option that would deliver a reliable service.

Erika Weihmayer
Prana Biovegan

The product is easy to work with. Throughout the process, APPSeCONNECT was very accommodating of our specific requests.

Victoria Schweistein
Lumondi Inc

Automate Your Business With APPSeCONNECT. Get Started Now!

APPSℓCONNECT

www.appseconnect.com