

SAP ERP and Magento Integration







Synchronization Points

Customer

APPSeCONNECT helps you with various scenarios by which you can have customers synchronized between the ERP environment along with the Magento store. You can choose a combination based on your nature of business as well as specific needs.

B2C Customers and Guest Customers

B2C customers are supported using one-time customer within SAP ERP. So various orders
within SAP ERP use the same B2C customer number, however, the individual customer
information as well as their address details are stored within the respective orders. This helps
your organization to capture accurate details without having your master data explode.

B2B Customer

 Existing B2B customers can be sent from SAP ERP to Magento, and the contact persons automatically get registered on Magento as users. They can order on behalf of the company. Based on function of the contact person you can set a filter on which contact person must go to Magento. You can also set up an approval mechanism to have one type of contact person approve the order before it is downloaded into SAP ERP.

The following information also get synced with B2B customer

a. Company General details like Name, address, email ID

- b. Contact persons associated with the company along with their details
- c. Ship to locations of the company
- d. Credit Information.

SAP ERP is considered the source for B2B customer master. No changes are allowed within Magento.

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Synchronization Points

Item and Inventory

Item Sync

You can manage the entire structure and product listing on your webstore from within SAP ERP.

Product Catalogue

• Product Catalogue feature in SAP ERP allows creating categories in the form of a tree structure. Categories can be created in the Magento from the Product Catalogue in SAP ERP. Any changes to product catalogue is automatically synced with SAP ERP.

Product listing

 Products will be listed under Magento Categories and subcategories as associated in SAP ERP with pricing, weight, description, short description and other specifications. The product prices are taken by simulating the pricing procedure set up in SAP ERP. Simple and Configurable products are supported by APPSeCONNECT.

Attributes

• Product attributes as in colour, size, packaging etc. can be entered from the SAP ERP end. They are commonly called characteristics in SAP terminology. While product listing attributes values are also synced to Magento from SAP ERP.

Real time price

 Customer specific pricing will be shown at the Magento front end fetched from SAP ERP in realtime. The price is retrieved by simulating an order as it would have been created within SAP ERP. This feature simulates the price using pricing procedure defined in SAP ERP and gets up to date price. So Special discounts based on seasons or volume for a customer can all be calculated in SAP ERP and shown in real time to a customer at the Magento front end. Real time prices also determine Taxes and Freight within SAP ERP. So, when customer login and tries to check out, the prices as well as taxes and freight coming from SAP ERP are shown to him.

Multi-media

• The multimedia files like product images, brochures etc. can be uploaded in SAP ERP and synced to Magento. Product video URLs if maintained in SAP ERP can also be embedded into the Magento product information page.

Inventory Sync

Stock Update

Magento will be updated with latest stock value from ERP. The inventory is taken as the unrestricted quantity available in the configured plant and storage location within SAP ERP
corresponding to the Magento store.



Synchronization Points

Order and Shipment

Orders Sync

Orders are synced from Magento to SAP ERP. They are transmitted to SAP ERP from Magento in a periodic manner. APPSeCONNECT decides the following aspects before putting it in SAP ERP

- a. Determining B2B / B2C order
- b. Determining the partner functions (Ship to / Sold to / Bill to / Salesperson if any)
- c. Payment method (Via Purchase Order / Credit Card / PayPal etc).
- d. Order remarks
- e. Credit card / authorization number if there
- f. Any discounts determined in Magento which need to be passed to SAP ERP
- g. Magento order number in Purchase Order field of SAP ERP order

Sales order sync – B2C/ Guest customers

 All the Magento sales orders placed by the web customer will shortly be converted into SAP ERP Sales Orders against the one-time customer number in SAP ERP. The Agent will pass accurate address details as well as credit card information along with other aspects listed above. The Magento Order ID is saved in the Purchase Order Number field of SAP ERP order. The logistics team can get access to the orders ready for delivery using standard SAP ERP transaction code

Sales order sync – B2B Customers

• All the web sales orders placed by a B2B customer will be registered in SAP ERP with the respective SAP ERP customer number. Any purchase made on credit will also update the credit consumption status within Magento.



Synchronization Points

Order total calculation

• Exact value mapping of tax and shipping methods are ensured for proper order total calculation while converting web orders into SAP ECC sales orders.

Payment method sync

 In case of online payments on Magento Orders, transaction ID will be synced back to SAP ERP along with payment method used. (PayPal/Authorize.Net, etc.) Also, the invoice will be instantly generated SAP ERP from the Magento Invoice.

Web order status update

 In case of offline payment, Invoice will be generated in SAP ERP and APPSeCONNECT will be synced to Magento via IDOCs

Credit Card Saved

 If the Magento store is PCI compliant and if credit card information is stored in Magento APPSeCONNECT can download the information to SAP ERP with an incoming payment which mentions the credit card Information, so that the credit card can be charged. However, the SAP ERP server will also need to be PCI compliant in this case.

Shipment Sync

Shipping method and Shipment charges at time of order placement

• Ecommerce shipping method and shipment costs will be fully mapped with SAP ERP shipping method and freight, through APPSeCONNECT.

Shipment tracking number

 Once Delivery is generated in SAP ERP, web users can instantly get the updated information and shipment tracking number on Magento by viewing the web order status which will be changed. The information will be automatically available as soon as Post Goods Issue of delivery is done in SAP ERP.

Invoice

Invoice creation

 As soon as invoice is posted to accounting within SAP ERP, the invoice gets generated within Magento. Payment capture can also be triggered by Magento on receiving the invoice information from SAP ERP, if it is a credit card order.

Invoice clearing

• On clearing of invoice within SAP ERP, the invoices are also marked as paid within Magento. This helps the customer to understand and view the invoices which are due for payment.

Automate Your Business With APPSeCONNECT. Get Started Now!

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Synchronization Points

Additional B2B Features

User Accounts and Activities

 B2B Mage will facilitate maintaining separate accounts for a B2B Customer, Contact Person and Sales Reps.

B2B Customer account

• A B2B customer account will be created in Magento against the Business Partner of SAP ERP.

Contact Person account

- APPSeCONNECT will create new Contact Person accounts in Magento from Contact Persons of B.P. Master Data document in ERP.
- Active Contact Persons will be able to login to Magento and place Orders on behalf of the B2B customer account. Orders placed by Contact Persons will be downloaded against the B.P. Master Data representing the B2B customer account.
- Order and Invoice History will be shown to each Contact Person of a B2B customer account through Magento.

Sales Rep account

- APPSeCONNECT will identify the Sales Rep associated with the Business Partner Master from SAP ERP and will create a Sales Rep account in Magento with the email id of the Sales Rep
- Sales Rep accounts can be associated with multiple B2B customer accounts.
- Sales Reps will login to their account in Magento, select the B2B company account and login as a Contact Person to place an order. The Order will be downloaded to SAP ERP against the B.P. Master Data representing the B2B company account. In the Sales Order, APPSeCONNECT will sync the Sales Rep information as a partner function to the order.

Credit Limit

 B2B customers having credit limits maintained in SAP ERP can be synced to Magento. Credit limit can be used as a payment method in Magento. APPSeCONNECT will update the Credit limit balance based on the consumption in Magento. Credit information is also updated on a periodic manner taking into account the payment and invoice clearing information within SAP ERP.



Transform the way you work and improve business efficiency!

APPSeCONNECT-led business processes streamline your operational workflow and help you expand customer and employee satisfaction amplifying revenue numbers and growth.

SAVE TIME AND EFFORT

Seamlessly connect business-critical applications and save huge amount of time and effort by automating business processes

BOOST PRODUCTIVITY

Eliminate the need for manual data entry, resulting reduced risk of errors, increased productivity, quality and a happier workforce

FOCUS ON PROFITABILITY

Streamlined business processes lets you focus on what matters the most: increasing customer satisfaction, revenue, growth!

What our customers say...



Without APPSeCONNECT, I don't think we could have grown our website to where it is now. In terms of what is out there in the market, it is the cheapest option that would deliver a reliable service.

Erika Weihmayer Prana Biovegan



The product is easy to work with. Throughout the process, APPSeCONNECT was very accommodating of our specific requests.

Victoria Schweistein Lumondi Inc



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