

# Uniconta and Zoho CRM Integration



## UNICONTA AND ZOHO CRM INTEGRATION

# Synchronization Points

## Account

- Customer will be synced back to Zoho CRM along with customer details which includes their billing and shipping addresses, contact information under Accounts in Zoho CRM.
- Customer/Accounts sync works bi-directionally. Existing customer details can be sync back and forth to Uniconta.

## Contact

Contacts defined in Uniconta will be synced back to Zoho CRM under Contact in Zoho CRM. Contact will be added as Contact Person in Zoho CRM linked with the accounts related with that contacts.

## Product

- ERP Items can be Synced with all its details to Zoho CRM under Products.
- One Price List in Uniconta will be mapped as the standard price in Zoho CRM

## Sales Quotation

All the Zoho CRM Sales Quotes for any Account will be synced with all line item details as Uniconta Sales Quotations for further Order processing

## Sales Order

The Zoho CRM Sales Orders with its current status will be synced as Uniconta Sales Orders. Items selected, tax, billing, shipping address, due date, etc. of the Sales Order will be synced in Uniconta.

## Invoice

Uniconta Invoices will be synced under Invoice section in Zoho CRM.

# Transform the way you work and improve business efficiency!

APPSeCONNECT-led business processes streamline your operational workflow and help you expand customer and employee satisfaction, amplifying revenue numbers and growth.

## SAVE TIME AND EFFORT

Seamlessly connect business-critical applications and save huge amount of time and effort by automating business processes

## BOOST PRODUCTIVITY

Eliminate the need for manual data entry, resulting reduced risk of errors, increased productivity, quality and a happier workforce

## FOCUS ON PROFITABILITY

Streamlined business processes lets you focus on what matters the most: increasing customer satisfaction, revenue, growth!

## What our customers say...



*Without APPSeCONNECT, I don't think we could have grown our website to where it is now. In terms of what is out there in the market, it is the cheapest option that would deliver a reliable service.*

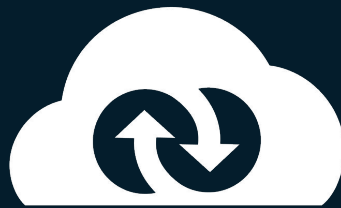
**Erika Weihmayer**  
Prana Biovegan



*The product is easy to work with. Throughout the process, APPSeCONNECT was very accommodating of our specific requests.*

**Victoria Schweistein**  
Lumondi Inc

Automate Your Business With APPSeCONNECT. [Get Started Now!](#)



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