

CASE STUDIES

## Esthétique Et Électrolysis Canada

With APPSeCONNECT Esthétique Et Electrolyse was able to seamlessly integrate SAP Business One with multiple applications and become one of the leading distributors of cosmetics in Quebec.

#### **About**

Esthétique Et Électrolysis Canada has been one of the largest distributors of aesthetic products and equipment since 1990 in Laval, Québec. They supply over 4500 products from over 125 different brands. The company aims to put its experience, its passion, and all its knowledge to improve beauty products for professionals in the field and to help them offer higher quality services.

#### Headquarters

Laval, Québec

Industry

Cosmetics

**Products and Services**Aesthetics, Electrolysis,
Distributor, and Cosmetics

Website

www.eecinc.ca/en

#### **Project Overview**

Esthétique Et Électrolysis Canada is a well-known distributor of aesthetic products and equipment in Laval. They use eBay and Amazon as the digital marketplaces to distribute their products and SAP Business One as their ERP. With more than one marketplace data to keep track of, they needed a robust integration platform that would provide end-to-end integration of all the platforms to remove redundant data and streamline business operations.





#### ESTHÉTIQUE ÉLECTROLYSE CANADA

#### The Challenges

- Deliver seamless integration of eBay and Amazon with SAP Business One Integration
- · Solve REM issues associated with SAP.
- Connect SAP Business One through multiple applications.
- Remove redundant data brought by manual data entry.
- Custom integration solution for a growing business.



#### **The Solutions**

Integrating Amazon with SAP Business One and eBay with SAP Business One via APPSeCONNECT

- Seamless data integration of eBay and Amazon with SAP Business One Integration
- Automated integration helped overcome REM related issues of SAP.
- Provided end-to-end streamlined integration of SAP Business One with multiple applications.
- End-to-end integration of all applications removed data redundancy and errors from manual data entry.
- Uniquely designed business flow to suit the requirements with a strong and reliable integration architecture.
- Streamlined business operations and processes.





#### ESTHÉTIQUE ÉLECTROLYSE CANADA

#### **The Benefits**

- · Reduced manual effort and updates.
- Stronger customer relationship.
- Completely seamless integration of applications.
- Easy and automated management of sales orders.
- Speed in operations noticed.
- More time on innovating, less on managing.
- · Improved efficiency and productivity.
- Saved a lot of time and resources due to efficient real-time data exchange.
- · A perpetual rate of business growth.

#### **APPSeCONNECT Differentiators**

- Proactive support during implementation and post-implementation process.
- Very open communication.
- Proven solution deemed to provide the best!
- Flexible solution.
- Comprehensive features and functionalities.
- Deeper integration, scalable and customizable.
- Fully automated sync in real-time.
- A robust and easy-to-use platform with experienced professionals.
- Software Scalability, support for eCommerce Growth.
- Geographic expansion is facilitated.
- A boost in the productivity of employees.
- Quick implementation and an affordable solution.



# Transform the way you work and improve business efficiency!

APPSeCONNECT-led business processes streamline your operational workflow and help you expand customer and employee satisfaction, amplifying revenue numbers and growth.

#### **SAVE TIME AND EFFORT**

Seamlessly connect business-critical applications and save huge amount of time and effort by automating business processes

#### **BOOST PRODUCTIVITY**

Eliminate the need for manual data entry, resulting reduced risk of errors, increased productivity, quality and a happier workforce

#### **FOCUS ON PROFITABILITY**

Streamlined business processes lets you focus on what matters the most: increasing customer satisfaction, revenue, growth!

### What our customers say...



Without APPSeCONNECT, I don't think we could have grown our website to where it is now. In terms of what is out there in the market, it is the cheapest option that would deliver a reliable service.

Erika Weihmayer Prana Biovegan



The product is easy to work with.

Throughout the process,

APPSeCONNECT was very

accommodating of our specific requests.

Victoria Schweistein Lumondi Inc



www.appseconnect.com

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