

SAP Business One and Microsoft Dynamics 365 CRM Integration



SAP BUSINESS ONE AND MICROSOFT DYNAMICS 365 CRM INTEGRATION

Synchronization Points

New & Existing Product Sync:

- Any Item listed in SAP Business One will be uploaded as a Product in Microsoft Dynamics 365 CRM. Product sync works bi-directionally.
- Existing product updates with details will be synced back to SAP Business One from Microsoft Dynamics 365 CRM.

Product Price Add:

- One Price in SAP will be mapped as the standard price in the CRM. When the Item is synced from SAP Business One to Microsoft Dynamics 365 CRM, same price will be synced to the CRM Price List.

New & Existing Account:

- New accounts created in Microsoft Dynamics 365 CRM will be automatically synced in SAP Business One Company as Business Partner.
- Details of existing accounts will also be synced - accounts with details can be synced back to Microsoft Dynamics 365 CRM from SAP Business One.

Contact Sync:

- The CRM contacts will be added as a Contact Person in that Business Partner. Contacts with details can be synced back to Microsoft Dynamics 365 CRM from SAP Business One.

Sales Order Sync:

- All the Microsoft Dynamics 365 CRM orders placed by the accounts will instantly be converted into SAP Business One Sales Orders.
- Web Orders can be synced back to Microsoft Dynamics 365 CRM as Sales Order, providing an opportunity to the SAP Business One user for Order Processing, payment checking, stock management and even customer validation process. With APPSeCONNECT, business owners can even choose which Web Orders will be synced back to Microsoft Dynamics 365 CRM through a dynamic mapping screen.

Transform the way you work and improve business efficiency!

APPSeCONNECT-led business processes streamline your operational workflow and help you expand customer and employee satisfaction amplifying revenue numbers and growth.

SAVE TIME AND EFFORT

Seamlessly connect business-critical applications and save huge amount of time and effort by automating business processes

BOOST PRODUCTIVITY

Eliminate the need for manual data entry, resulting reduced risk of errors, increased productivity, quality and a happier workforce

FOCUS ON PROFITABILITY

Streamlined business processes lets you focus on what matters the most: increasing customer satisfaction, revenue, growth!

What our customers say...



Without APPSeCONNECT, I don't think we could have grown our website to where it is now. In terms of what is out there in the market, it is the cheapest option that would deliver a reliable service.

Erika Weihmayer
Prana Biovegan



The product is easy to work with. Throughout the process, APPSeCONNECT was very accommodating of our specific requests.

Victoria Schweistein
Lumondi Inc

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