APPS*e*CONNECT

# AERO PRECISION

## APPSeCONNECT helped Aero Precision save time and money and avoid many hours of custom development to integrate their ERP and eCommerce systems together.

**About Aero Precision**

Aero Precision's origins are deeply tied to the aerospace Industry. Bringing with them the engineering techniques of precise manufacturing, they are now one of the leading producers of firearms and related accessories in the US. Believing in the motto of 'No margin for error', as a manufacturer they personally oversee the development, design and machining of every part that comes off the line and follow razor-thin tolerance levels in Quality Check Process.

**Precise Work to Success**

Aero Precision always maintained a focus on delivering quality on per with mil-spec standards. Their constant dedication to providing high-quality products has gained them immense popularity across the industry. They catered to their growing orders through their Magento eCommerce web store and implemented SAP Business One as their back-end ERP solution. However, the implemented solutions worked in isolation and Aero Precision needed a seamless integration between the two applications to ensure accurate data sync between Inventory, Order Management, and Shipping Process and eliminate manual data entry. They needed a seamless Business Process Automation solution with end-to-end two-way data transfer that would allow integration of both applications under a single platform.

**Dedicated Focus for Overcoming Challenges**

While the implementation of Magento for their online sales and SAP Business One as their ERP solution provided a digital infrastructure to carry out their online sales, the lack of integration meant their manual data management could not keep up with their ever-increasing order volume. Manual bulk product sync from SAP to Magento was becoming an extremely time-consuming and resource-intensive process.

**Headquarters:**
Tacoma, Washington

**Industry:**
Sports & Sporting Goods

**Company Size:**
50-200 employees

**Website:**
www.aeroprecisionusa.com

We chose APPSeCONNECT because it was an 'out of the box' solution that had the features and functionality we needed. It saved us time and money as we were able to avoid many hours of custom development to integrate our ERP and Ecommerce systems together.  We mostly liked that the APPSeCONNECT agent is a self-managed with a nice UI. Meaning, we can log in to the agent at any time and see the different sync points and how they are performing as well as change system settings (stop the sync, change the frequency of syncing, etc.). A custom developed tool would likely not have provided this type of functionality and would have been more difficult to troubleshoot when syncing issues arise. The APPSeCONNECT agent is helpful as it shows error messages that allow you to troubleshoot any issues and resync data as needed.APPSeCONNECT is a prebuilt tool, it still allows for much customization to fit our specific business needs. We have used both simple default syncing and complex syncing using custom query generation in our ERP system. This has kept costs low, but still allowed us to have the flexibility needed.

**Brian Deal**
Aero Precision

The manual data entry also resulted in a big problem of data redundancy and the lack of real-time data exchange which hampered online user satisfaction. Aero Precision also had to implement a complex customization of Order and Stock Sync. Aero Precision needed a robust integration platform that could provide a fast, accurate and smart integration across the applications. The solution that would provide all this and more to Aero Precision would be APPSeCONNECT.

**SAP Business One + Magento Connectors by APPSeCONNECT**

Manual management of their growing business-critical data meant Aero Precision was losing time and money. They needed an integration between the two applications but lacked the resources to develop a custom integration between the ERP and eCommerce platforms. The solution that simplified the full-stack integration process and automated their business processes was APPSeCONNECT's connectors for SAP Business One and Magento. With the help of APPSeCONNECT's iPaaS platform, Aero Precision were able to achieve secure and instantaneous two-way transfer of business-critical data, save time, money, and avoid hours of custom development for the integration.

The **SAP Business One + Magento Connectors by APPSeCONNECT**, offered fast and secure out-of-the-box ready integrations to drastically improve sales and inventory management between ERP and e-commerce while enabling real-time data exchange. Through integration with APPSeCONNECT, Aero Precision also got to work hands on with ProcessFlow, the powerful and intuitive visual integration designer that helped them to make every required integration customization they needed effortlessly.

**Accurate Integration for Faster Growth**

With APPSeCONNECT's fast and intelligent integration by their side, Aero Precision was able to focus more on high-value operations across their business. They were able to accelerate their business operations to save time and money and improved the productivity of employees. With the improved operational productivity, Brian Deal, Aero Precision, claimed "... that the APPSeCONNECT agent is self-managed with a nice UI. Meaning, we can log in to the agent at any time and see the different sync points and how they are performing as well as change system settings..." The APPSeCONNECT support team also dived in with undivided attention to provide expert support throughout the entire implementation life cycle and even post-implementation.

The curated solution provided to Aero Precision by APPSeCONNECT offered:

- Streamlined eCommerce operations with Inventory, Order Management and Shipping Process.
- Automated synchronization of the item information to Magento from legacy ERP system.
- Automated synchronization of price, stock sync from legacy ERP system to Magento.
- Integrated and automated sales order processing in SAP Business One.
- Bulk product sync from SAP Business One to Magento is easily possible.
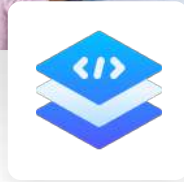- Complete real-time data transfer facilitates a perpetual rate of business growth.



**And That's the Story to Growth**

Through the SAP Business One + Magento Connectors by APPSeCONNECT, Aero Precision has become a bigger brand than ever with sustainable and scalable growth. Aero Precision thanks APPSeCONNECT for enabling their newfound success through automation and making their digital transformation as fast and smooth as possible.

The benefits APPSeCONNECT offered to Aero Precision include:

- Elimination of manual data entry into the two systems.
- Completely automated order flow system.
- Streamlined management of thousands of data per week.
- Increased productivity of back-office teams.
- Efficient real-time data exchange.
- Automated end-to-end mapping of business objects.
- Capability to customize the solution to meet business-specific needs

**APPS e CONNECT**

## Here's How APPSeCONNECT is Your Best Fit Too!

- Next-gen low-code/ no-code iPaaS for effortless automation and integration
- Robust user-friendly platform backed by experienced professionals
- Best in class implementation and post-implementation customer support
- Pre-Built Connectors with industry-tested reliability and functionalities
- Built-in functionalities to support geographical expansion
- Deeper full-stack integration for unparalleled scalability and customizability
- Fully automated instant bi-directional data sync
- Flexible implementations that scale with a growing eCommerce business
- Boost efficiency of business processes and team productivity

## Connect Your Applications Under One Platform and Automate Business Processes

**Ready to talk to an expert?
Start your integration journey now!**

**Contact Us**

AUTOMATION CHAMP!

# Unlock Efficient Business Automation with APPSeCONNECT!

APPSeCONNECT integration platform as a service (iPaaS) addresses to one of the biggest barriers of a modern day enterprise - connecting, synchronizing and relating data, applications, and processes among cloud and on-premises systems with latest integration and cloud computing paradigms and the best-in-class technologies.

## Power and Flexibility

Full-Stack Integration and Automation provides a flexible architecture that seamlessly integrates a variety of software applications enabling businesses to adapt their workflow rapidly and cost-effectively to changing business ecosystems.

## Launch Faster

Pre-concocted templates, for industry leading integrations that are time-tested and based on best integration practices reduce time to deploy by up to 65%.

## Reliable and Secure

Handles data most delicately. The servers follow highly encrypted channels to communicate. Moreover, the security layer pre-built on the platform shields all the activities made through the platform.

## Empower Teams

Low-Code Development environment is friendly to users from any level of technical expertise. It empowers every team within your organization to develop and implement integration at any level of the organization.

## Accelerate Growth

Full-stack low-code intelligent automation enables businesses to deliver to the market faster and achieve 70% boost in business productivity.

## Boost Revenue

Intelligent integration eliminates data silos across the organization which helps boost revenue and reduce costs to the company due to data errors and redundancies, manual labor, and lack of real-time data transfer.

Request a Demo