

# SAP S/4HANA and Amazon Seller Central Integration







SAP S/4HANA and Amazon Seller Central Integration

# FBA



# **Order**

- Newly placed web orders on Amazon will be synced to SAP S/4HANA under a default or one-time customer with all the following details:
- Item details
- o Item price
- Taxes & Discounts
- Shipping charges
- Billing and shipping address

# ⇔ ltem ⊜

- The Item Master in SAP S/4HANA will be mapped with the Amazon Items using the ASIN number.
- Item information updates and/or price updates in the product will be synced from SAP S/4HANA to Amazon and will be reflected within the Amazon product catalogue.

# **Inventory / Stock Transfer**

- For inventory/stock transfer from merchant to Amazon Fulfillment Center, merchant will have to create a Shipment in Amazon Seller Central FBA Account.
- Based on the Shipment in Amazon, APPSeCONNECT will create an automatic STO (Stock Transfer Order) in SAP S/4HANA, simulating stock transfer from physical to virtual plant.
- Alternatively, APPSeCONNECT can also create a Consignment Order in SAP instead of a Stock Transfer Order.





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### Inventory

- In Amazon FBA model, Amazon manages the merchant's inventory. APPSeCONNECT will provide a Daily FBA Inventory Report with SKU-wise details such as:
- Opening Inventory in Amazon Seller Central
- STO Quantity
- Actual Amazon delivered quantity
- Ordered Quantity
- Returns
- Calculated Amazon Inventory
- Present Amazon Inventory
- Difference

## **Fees and Commissions**

- Amazon collects various fees and commissions against each merchant order and charges towards item listing, storage, shipping, etc. These fees, commissions and refunds to the customer are reported to the merchant in each 14 days payment adjustment cycle.
- When orders are synced from Amazon to SAP S/4HANA, APPSeCONNECT syncs elements like Amazon Fees, FBA charges, and miscellaneous fees as Condition Types within the orders.
- When periodic reconciliation is done by Amazon, APPSeCONNECT provides a report which takes consolidated transaction details from Amazon for the 2-week period and runs it against each Amazon Order created in SAP within this period. It will highlight the matching entries and will show the differences in reconciliation, if any, so that the accounting clerk can investigate it further.





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### FBM



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# Inventory

• Single or multiple warehouses of SAP S/4HANA can be mapped with Amazon via APPSeCONNECt to sync regular stock updates from SAP S/4HANA to Amazon.





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# Shipment / Fulfillment

- Post goods issues created in SAP S/4HANA against Amazon web orders will be synced as Shipment updates.
- Shipment tracking numbers, if mentioned in SAP S/4HANA delivery, will be update in Amazon Web Order.

## 🚯 Fees and Commissions

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# Transform the way you work and improve business efficiency!

APPSeCONNECT-led business processes streamline your business workflow and help you expand customer and employee satisfaction amplifying revenue numbers and growth.

#### Save Time and Effort

Seamlessly connect businesscritical applications and save huge amount of time and effort by automating business processes

#### **Boost Productivity**

Eliminate the need for manual data entry, resulting reduced risk of errors, increased productivity, quality and a happier workforce

#### **Maximize Growth**

Streamlined business processes lets you focus on what matters the most: increasing customer satisfaction, revenue, growth!

#### What our customers say...



Without APPSeCONNECT, I don't think we could have grown our website to where it is now. In terms of what is out there in the market, it is the cheapest option that would deliver a reliable service.

Erika Weihmayer Prana Biovegan



The product is easy to work with. Through out the process, APPSeCONNECT was very accommodating of our specific requests.

#### Victoria Schweistein Lumondi Inc

Automate Your Business With APPSeCONNECT. Get Started Now!

# **Integration Case Studies**





### **US Tobacco**

U.S. Tobacco is a global supplier of premium flue-cured tobacco. U.S. Tobacco is known for its quality and consistency, using best-in-class flue-cured tobacco production methods and high-quality ingredients.



Read Now  $\longrightarrow$ 



# SAPorer 🛈 🧕

### Eurofer

With APPSeCONNECT, Eurofer has been able to sync SAP Business One, Magento, and Amazon seamlessly and has achieved a simplified inventory management.

 $\underline{\mathsf{Read}\,\mathsf{Now}}\,\longrightarrow\,$ 



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