

CUSTOMER STORY

Proveedora PGP



Proveedora PGP - Transforming Ecommerce Operations with APPSeCONNECT

Introduction: A Decade of Ecommerce Excellence

Founded in 2005, Proveedora PGP has solidified its position as a leading ecommerce business in Mexico, specializing in car and truck tires. With a history spanning over 8 years in this industry, the company embarked on a journey that adapted to evolving technologies and market demands. Proveedora PGP started its ecommerce venture with Magento 1, and after 4 of using this eCommerce platform, they migrated to Magento 2 in 2019.

Challenges Faced During Migration: The ERP Connector Conundrum

Proveedora's existing integration presented a unique challenge related to their ERP system, SAP Business One. The connector not only caused disruptions, including site crashes, but also proved to be a hindrance in maintaining a smooth and reliable connection with issues relating to crucial processes like inventory management, order management, payments sync, etc. The limitations in the interface and functionality of the previous integration became apparent, impacting the overall efficiency of their business processes.

New <u>Shopify and SAP Business One Connector</u>: Partnering with APPSeCONNECT

To eliminate their unavoidable business challenges, Proveedora PGP conducted extensive research to find a solution that could seamlessly <u>integrate Shopify and SAP Business One</u> and automate their business processes. After careful consideration, Proveedora partnered with APPSeCONNECT, the choice being driven by the need for a robust integration platform that could not only address their immediate integration concerns but also provide a foundation for scalable and efficient ecommerce operations in the future.

Headquarters: Mexico

Industry: Automotive

Company Size: 50-199 employees

Website: https://pgp.com.mx/







Implementation Journey: Overcoming Hurdles for Future Growth

With careful configuration and customization, APPSeCONNECT implementation was successful for Proveedora and the results proved to be well worth the investment. The integration between Shopify and SAP Business One via APPSeCONNECT introduced evident enhancements in both the interface and the functionality compared to the previous connector. The transition marked a pivotal moment in Proveedora's business journey, setting the stage for improved efficiency and future growth.

Results and Future Possibilities

Post-implementation of the Shopify and SAP Business One connector, Proveedora no longer faces the challenges of maintaining integrations. APPSeCONNECT's ability to handle API updates and the availability of analytics tools for performance monitoring have significantly improved the overall ecommerce experience, including improved inventory and order management processes and a more streamlined line of operations. Proveedora is now well-positioned to expand partnerships to various marketplaces, embracing new opportunities in the ever-evolving ecommerce arena.

APPSeCONNECT's customized integration solution offered the following:

- Streamlined management of inventory data and invoices
- Automated product data sync from SAP Business One to Shopify
- Elimination of manual data exchange between applications
- Improved control and monitoring of inventory
- Improved organization-wide efficiency of business processes
- Scalable eCommerce growth through seamless integration of additional applications









Here's How APPSeCONNECT is Your Best Fit Too!

- Next-gen low-code/ no-code iPaaS for effortless automation and integration
- Robust user-friendly platform backed by experienced professionals
- Best in class implementation and post-implementation customer support
- Pre-Built Connectors with industry-tested reliability and functionalities
- Built-in functionalities to support geographical expansion
- Deeper full-stack integration for unparalleled scalability and customizability
- Fully automated instant bi-directional data sync
- Flexible implementations that scale with a growing eCommerce business
- Boost efficiency of business processes and team productivity

Connect Your Applications Under One Platform and Automate Business Processes

Ready to talk to an expert? Start your integration journey now!

Contact Us



Unlock Efficient Business Automation with APPSeCONNECT!

APPSeCONNECT integration platform as a service (iPaaS) addresses to one of the biggest barriers of a modern day enterprise - connecting, synchronizing and relating data, applications, and processes among cloud and on-premises systems with latest integration and cloud computing paradigms and the best-in-class technologies.



Power and Flexibility

Full-Stack Integration and Automation provides a flexible architecture that seamlessly integrates a variety of software applications enabling businesses to adapt their workflow rapidly and cost-effectively to changing business ecosystems.



Reliable and Secure

Handles data most delicately. The servers follow highly encrypted channels to communicate. Moreover, the security layer pre-built on the platform shields all the activities made through the platform.



Accelerate Growth

Full-stack low-code intelligent automation enables businesses to deliver to the market faster and achieve 70% boost in business productivity.



Launch Faster

Pre-concocted templates, for industry leading integrations that are time-tested and based on best integration practices reduce time to deploy by up to 65%.

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Empower Teams

Low-Code Development environment is friendly to users from any level of technical expertise. It empowers every team within your organization to develop and implement integration at any level of the organization.

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Boost Revenue

Intelligent integration eliminates data silos across the organization which helps boost revenue and reduce costs to the company due to data errors and redundancies, manual labor, and lack of real-time data transfer.

Request a Demo