



Microsoft Dynamics 365 Finance & Operations and Adobe Commerce Integration



Integration Endpoints

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B2C

Orders

- All web orders created in Adobe Commerce/Magento will be synced to Dynamics 365 Finance & Operations as Sales Orders, against a default customer.
- The following details of the Sales Order will also be synced from Adobe Commerce/Magento to Dynamics 365 Finance & Operations:
 - Item details
 - Quantity
 - Item Price
 - Discounts
 - Taxes and Shipping Charges
- Adobe Commerce/Magento Order Number will also be mentioned in Dynamics 365 Finance & Operations Sales Order.

Items

- Items in Dynamics 365 Finance & Operations will be synced to Adobe Commerce/Magento as Simple and Configurable Product Types. Items with variants will also sync seamlessly from Dynamics 365 Finance & Operations to Adobe Commerce/Magento.
- For B2C scenario, a fixed pricelist of Dynamics 365 Finance & Operations will act as the base price for Adobe Commerce/Magento.
- Quantity-level discounts will also be synced from Dynamics 365 Finance & Operations to Adobe Commerce/Magento.
- The integration supports listing item prices in multiple currencies.



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Warehouse & Inventory

- Warehouse and site-specific on-hand quantity available for sale on Dynamics 365 Finance & Operations will be synced to Adobe Commerce/Magento.
- Automatic Stock updates from Dynamics 365 Finance & Operations to Adobe Commerce/Magento prevent from overcommitting the stock during eCommerce Sales Process.



Order Fulfilment

- When Sales Orders are fulfilled in Dynamics 365 Finance & Operations, shipment will be processed within the ERP. Tracking numbers, if any, will also be maintained in the system.
- This Shipment update will sync from ERP to Adobe Commerce/Magento and will update Web Order Status.

B2B

All the above-mentioned points +



Customer

- Dynamics 365 Finance & Operations B2B Customer and Adobe Commerce/Magento can be mapped, and Customer Add/Update will be synced between ERP and eCommerce



Pricelist

- B2B Customer-specific pricelist will be synced from Dynamics 365 Finance & Operations to Adobe Commerce/Magento to offer standardized Customer-specific pricing.



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Discount

- B2B Quantity discount will be synced from Dynamics 365 Finance & Operations to Adobe Commerce/Magento in order to maintain proper quantity Discount in eCommerce



Invoice

- Invoices created and paid in Dynamics 365 Finance & Operations, will be synced and update the Web Order Status in Adobe Commerce/Magento

*** Magento Open Source does not offer B2B features by default and often customizations/plugins available in market do not have proper APIs for ERP Integration. APPSeCONNECT offers a B2B Plugin for Magento Open Source which transforms the storefront into a B2B Portal and have required APIs for ERP Integration.*



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Erika Weihmayer
Prana Biovegan



The product is easy to work with. Through out the process, APPSeCONNECT was very accommodating of our specific requests.

Victoria Schweistein
Lumondi Inc

Integration Case Studies



Nestle Nespresso

Nestle Nespresso is one of the largest and most recognized coffee and related products manufacturer with over 30 years of expertise in the industry.

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Shark Gaming

Shark Gaming saves over 20 hours of administration per week by automating their business processes through APPSeCONNECT and streamlining order fulfilment.

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